

JUSTIFICATION FOR SOLE SOURCE PROCUREMENT

Agency: Trident Technical College (TTC)

Sole Source Vendor: Palmetto Controls Inc. (PCI), 3101 Carlisle Street, Columbia, SC 29205

Based upon the following determination, Agency proposes to acquire the supplies, construction, information technology, and/or services described herein from the Vendor named above per S.C. Code Ann. 11-35-1560 and S.C. Regulation 19-445.2105, Sole Source Procurement.

TTC plans to acquire: Services, equipment and annual maintenance to maintain Heating, Ventilation, Air Conditioning (HVAC) controls equipment for the Thornley, Palmer and Mt Pleasant Campuses.

Description of the Agency need that this procurement meets: This procurement will meet the need to maintain our campus buildings climate controls system for energy management monitoring and control purposes.

Description of market research Agency performed to determine the availability of products or services that would meet the Agency's needs: PCI currently has a service contract with TTC. PCI performs all the preventative maintenance, repairs, and upgrades to the HVAC controls and lighting controls around the Thornley, Palmer and Mt Pleasant Campuses using Siemens and NOVAR/Trend building products as PCI is the sole provider in the area.

Description of supplies, construction, information technology, and/or services Vendor will provide under the contract: Services, equipment and annual maintenance to maintain heating, ventilation, and air conditioning (HVAC) controls equipment.

Detailed explanation why no other vendor's supplies, construction, information technology, and/or services will meet the needs of the Agency: The current climate controls systems on the three campuses include DESIGO and TALON system components. These products are only distributed through Siemens Solution Partners. PCI is a Siemens channel partner and the only local authorized dealer in the area. This gives PCI sole authorization in the area for factory direct technology distribution rights; as well as sole authorization to use the tools and technologies designed exclusively to install, commission, warranty, service, replace and migrate the products within the brand they distribute. All authorized Siemens channel partners like PCI have full distribution rights to non-system specific Siemens HVAC products such as sensors, thermostats, valves, and actuators. Additionally, the College uses both NOVAR and TREND controls and computer programs to maintain the environmental control systems on all campuses. These control systems have proprietary components and accessibility and as such Palmetto Controls is the sole authorized provider in the state of South Carolina for NOVAR and TREND parts and service.

Contract Period: January 1, 2025 - December 31, 2025

Contract Amount: \$180,000.00 Estimated

Commodity Code: 910

Authorized Signature

Printed Name: Vicky Wood, Ph.D.

Title: President

Date: 12/12/24

Blanket sole source: ☒ Yes ☐ No

Contract \$50,000 or greater. Drug Free Workplace Act (Section 44-107-30 Code of Laws of SC) applies:

☒ Yes ☐ No JHO Buyer's Initials

Signed Drug Free Workplace Certification form attached:

☒ Yes ☐ No JHO Buyer's Initials

Open Trade Certification on file or attached:

☒ Yes ☐ No JHO Buyer's Initials